



SLMSDC connections

December 2011 Edition



From The President *A Time To Reflect and Celebrate*

As we approach the end of the year, it's only fitting that we recognize those who have made outstanding contributions to our business community and regional economy. We did just that on Friday, December 2 at the Excellence Awards Gala. The Gala was held at the Four Seasons Hotel and 300 fellow associates, family and friends were on hand to applaud the winners(*see photos*).

Be sure to mark your calendar for our upcoming Annual Meeting & Holiday Reception scheduled for Thursday, December 15 at Alberici Constructors. This will be a great opportunity for networking and recognizing the progress made during 2011, while looking forward to new opportunities in 2012. Alberici Constructors is located at 8800 Page Avenue, just east of I-170. See you there.

Best wishes during this holiday season.

Jim

James B. Webb
President & CEO

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December At-a-Glance

15 Annual Meeting & Holiday Reception
Alberici, 5:30-7:30pm

MBE Reminder

Re-certification paper work is due by December 31, 2011.

To submit on-line, go to:
<http://affiliate.nmsdc.org/slmbc>

Welcome to SLMSDC New MBE in December

HK Films, LLC
Ms. Hatsephi Kushma, Proprietor & CEO
7526 Thelma Ave.
Bel Ridge, MO 63121
Telephone: (314) 660-1389
Email: hkfilms@sbcglobal.net
Website: www.hkfilms-stl.com

Products/Services: HK Films, LLC offers professional service, technical support and quality merchandise for motion picture and stage productions. Specializing in artistic design, project management, and wardrobe rentals.

2011 Annual Meeting & Holiday Reception

Join us for networking and fun!

Thursday • December 15, 2011 • 5:30 – 7:30pm
Alberici Constructors
8800 Page Avenue
St. Louis, MO 63114

RSVP by December 13, to jsmith@stlouismsd.org.

MBE WINNERS - Demonstrated outstanding business performance in their field, quality customer service, spending with other MBEs and service to the community.

CONSTRUCTION
Gonzalez Companies

PROFESSIONAL / SERVICES
David Mason & Associates, Inc.

DISTRIBUTION
ELB Enterprises, Inc.

MANUFACTURING
Unlimited Water Processing, Inc.

**REPRESENTING
TOP 25 MBEs**



Gonzalez Companies



David Mason & Associates, Inc.



ELB Enterprises, Inc.



Unlimited Water Processing, Inc.



CHAIRMAN'S AWARD

Alan Kuebler
Washington University
- St. Louis

CORPORATE/GOVERNMENT/ INSTITUTION WINNERS - Demonstrated an exceptional level of commitment to supplier diversity based on active purchasing programs and enhanced development opportunities for Minority Business Enterprises (MBEs).

BUYER / COORDINATOR OF THE YEAR
Hubert Jones - ConocoPhillips

CORPORATE INNOVATIVE PROGRAM
BJC Health Care & University of Missouri System

GOVERNMENT / INSTITUTION
University of Missouri System

CORPORATION OF THE YEAR
ConocoPhillips



Hubert Jones
ConocoPhillips



BJC Health Care



University of Missouri System



University of Missouri System



ConocoPhillips

From the Desk of David Stephens

As we approach the end of the year, things will get busy. Many of us will think about the year, what we did for ourselves, our family and our business. Some of us will look at the commitment we made to ourselves and our business and wonder why we didn't "Just do it".

Taking time to work on the business not just in the business is a concept some of us struggle with. After all, just finding the time to do what everything we need to do as an owner of the business is tough.

Yes it is, but as an owner we must plan for the future, think our plans through carefully and make sure we have all the resources we need to succeed.

Let me ask you two things:

Do you ever wish you had someone just to talk to for an hour or so to discuss where you are and where you want to be? The staff at the St. Louis Minority Supplier Development Council will meet you for a coke, cup of coffee, or schedule time in the office to listen to you, and share some suggestions or guidance if that is called for. The staff can also meet with you and listen.....nothing formal, just be a trusted advisor for you when you need it. Just call, we will find time for you, when it works for you.

The second thing I want to ask is..."When did you write, review, start, and finish your business plan?" If you do not have a formal Business Plan, and it is all in your head, bless you. But I must share with you; you do need a written plan, well thought out, documented ideas and timelines if you ever want to get a business loan. By the way, your staff and your family also might want to know where you are going, what you are going to do, so they can help you get there.

If the idea of a business plan is alien to you or scares you, you can fix that by attending our next FastTrac Growth Venture which starts in February, 2012. The value of attending this series of ten (10) - three (3) hour sessions includes:

- You get time away from the office to focus on your success.
- You spend time with peers and facilitators who want to assist and share their knowledge.
- You get refreshed ideas about what is best for you and your success or growth.
- You will get all the elements to start or finish a Marketing and/or Business Plan.
- You will get a review of your plans from SL MSDC staff and several lending sources.

On Monday, December 19, 2011, at 1:00 p.m. we will host a one hour overview of FastTrac Growth Venture at the SL MSDC offices. To learn more about FastTrac, call **David Stephens at 314-241-1143**.

Have a great day; see you on 12/19/11.

MBE Showcase

Human Resources Select Services



Jane Abbott-Morris, President & CEO

Jane Abbott-Morris is the President and CEO of Human Resources Select Services founded in 1999. She has a B.A. in Education from Harris Teacher College; Master's in Counselor Education from Southern Illinois University- E and Master's in Public Administration from Webster University.

Human Resources Select Services (HRSS) is a consulting company that specializes in all aspects of human resources. We are the company that can supplement your HR department by providing whatever select services you need at the time to assist your company's efficiency. Our clients have been Magellan Health, St. Louis Development, Riverview Garden School District, and Southern Illinois University Edwardsville to name a few.

HRSS largest client is the federal government. Human Resources Select Services is on the GSA schedule for the federal government to conduct human resources and equal employment opportunity services to agencies nationwide. HRSS is the only minority woman- owned company in the Midwest on the GSA schedule in this area of expertise.

HRSS has served agencies such as: the Department of Veteran Affairs, U.S. Department of Agriculture, U.S. Housing and Development, Department of Interior, Social Security Administration and Environmental Protection Agency etc. In 2007, Human Resources Select Services was named "Small Business of the Year" awarded by U.S. Department of Agriculture.

HRSS is unique in that our HR services are widespread and includes other HR related services important to any company: compliance issues, EEO related matters, federal regulatory and statutory reviews, investigative services and audits. If you are a private sector company with 50 or more employees and receive state and federal money then perhaps you need our services. HRSS can review your employment practices, federal compliance issues, federal contracts and subcontracting plans, make the appropriate recommendations and provide the necessary services.

HRSS future goals consists of expanding our expertise in diversity issues in the workplace, and prevention of civil rights and federal law violations for companies within the Greater St. Louis Metropolitan region by performing human resource services, conducting audits, training and policy reviews.

HRSS is a DBE/MBE/WBE company certified by the St. Louis Minority Business Council, Metro, City of St. Louis, Missouri Department of Transportation, State of Missouri and a Hub zone SBA company. For more information, contact Jane Abbott-Morris at 314-776-5884.